2025
Strategy Update
1. From the Chancellor and Vice-Chancellor

We are pleased to introduce UNSW’s 2025 Strategy Update. Since our foundation in 1949, UNSW has aimed to improve and transform lives through excellence in research, outstanding education and a commitment to advancing a just society. We are now one of the leading research and teaching-intensive universities in the world, known for innovative, pioneering research and high quality education with a global impact.

Our ambitious 2025 Strategy was developed in 2015. It provided the framework for UNSW to further advance our contribution in academic excellence, social impact and global engagement, as a servant of our society.

The achievements so far are impressive across the spectrum of research, education, thought leadership, equity, diversity, knowledge transfer and global impact. The pace of change required to deliver this progress has been intense and we are grateful to all who have made a contribution. We are now able to move into a phase where we can build on our achievements.

This update reflects the experience of the first few years of implementation, feedback from the recent consultation process and changes in the external environment. It provides revised priorities against which we can assess, track and measure progress over the next few years.

We look forward to working with students, staff, members of the UNSW Council and the broader UNSW community on the next phase of the 2025 Strategy.

Mr David Gonski AC
Chancellor, UNSW Sydney

Professor Ian Jacobs
President and Vice-Chancellor
UNSW Sydney

“Students, staff and alumni can be proud of what’s been achieved to date and optimistic about the future.”

Mr David Gonski AC

“A great university should be a global leader in discovery, innovation, impact, education and thought leadership – one that can make a significant difference to the lives of people in Australia and around the world.”

Professor Ian Jacobs
This document celebrates the key achievements of the first phase of the 2025 Strategy, highlighting where we have come from and where we are now. It also updates the framework against which we will assess, track and measure existing and new strategic initiatives over the next five years.

This review was informed by a comprehensive consultation process conducted in 2019. During the process, we asked the UNSW community what has worked and what has not, what lessons can be learnt, what we can do better, what emerging challenges are facing our sector and what new opportunities might be available.

The consultation process included town halls, small group workshops, school visits, discussion groups, two discussion papers and an online survey. Students, staff, alumni and stakeholders provided valuable feedback and ideas.

This feedback revealed a strong desire for UNSW to continue delivering the key initiatives set out in our Strategy. It also revealed areas that require more work.

The Strategy Update builds on our achievements since 2015, reflects the consultation feedback and outlines the objectives we will strive for in pursuing our vision:

To improve lives globally, through innovative research, transformative education and commitment to a just society.

2. About the Strategy Update

How this document will be used

The objectives and measures outlined in this document will be used to assess, track and measure the performance of the University’s strategic priorities.

This document provides our faculties, divisions, schools and institutes with a starting point from which to prepare their own strategic plans, so the strategic priorities outlined here can cascade through all University activities.
3. Our Performance

What’s changed?

The overall direction of the Strategy is unchanged, but we have refined our vision, strategic priorities, themes, objectives and measures to reflect our progress as a university, the external environment and feedback from the UNSW community.

A lot has changed since we released our original Strategy in 2015. We have exceeded our expectations in most areas, but there is room for improvement in others. The purpose of the consultation process that informed this Strategy Update was to highlight gaps, and refine and refresh our approach.

These refinements are detailed throughout this document.

UNSW is now ranked 55th on aggregate in the world

UNSW benchmarks itself on the Times Higher Education World University Rankings (THE), Academic Ranking of World Universities (ARWU) and QS World University Rankings, in which we rose 38, 35 and five places respectively since 2014.

We have combined these three rankings to produce the Aggregate Ranking of Top Universities (ARTU). More information can be found at research.unsw.edu.au/artu.

ARTU involves ordering universities by their aggregate score (=THE+ARWU+QS). This provides an accurate measure of a university’s overall position in these rankings relative to its peers.

When our results are compared against other universities globally, for these three rankings, UNSW is placed 55th in the world, bringing our Strategy 2025 target of a place within the top 50 within reach.
Key achievements since 2015

- Increased Knowledge Exchange revenue
  Recorded an $85M increase in annual revenue between 2015 and 2019 (from $110M to $200M).

- Introduced an innovative new calendar
  Established the UNSW3+ program in 2019, which offers greater flexibility for students and staff, with terms running over 30 weeks (3 x 10 weeks) instead of 24.

- Established the Education Focused career path
  Appointed more than 300 academics to Education Focused (EF) roles since 2016.

- Recognised as Australia’s no.1 Entrepreneurial University*
  Hosted more than 400 startups and teams in 2019, with over 8,500 participants.
  * Startup Muster survey 2018

- Become Australia’s leader in research quality and impact
  Confirmed by the Excellence in Research for Australia and Engagement & Impact 2018 outcomes.

- Recruited world-leading researchers
  Appointed 116 Scientia Fellows (including 65 internal appointments) and 34 SHARP professors (including a Nobel Laureate).

- Invested record amounts of capital in infrastructure
  Spent almost $1B on major development projects at UNSW since 2015, expanding our world-class environment.

* Startup Muster survey 2018

Dr Angelica Merlot, 2019 NSW Young Woman of the Year, Centre for Childhood Cancer Research and Scientia Fellow.
UNSW Sydney has built a strong financial foundation. We are a standout performer among our peers in terms of proportional revenue and asset growth, based on a 2019 report by former University of Melbourne Deputy Vice-Chancellor, Professor Frank Larkins.

“They’ve laid quite a strong foundation,” Professor Larkins said of UNSW. “They’ve built up their assets – new buildings, further land purchases and so on – which presumably has increased their capacity to invest in more students, research or industry partnerships.”

We have carefully invested our significant revenue growth in strategic student, academic and infrastructure priorities.

With this strong foundation and prudent financial stewardship, we continue to invest in improving the student experience, the quality of our research, our technology, and the buildings and infrastructure across the campuses. This is part of our ambitious goal of placing UNSW in the top 50 universities globally by 2025.

Key achievements since 2015, continued

Established the PLuS Alliance
Built a partnership between UNSW, Arizona State University and King’s College London, delivering global initiatives in engineering, digital education and collaborative research. The Engineering and Design Institute (TEDI), a joint-venture university, will be launched in London in March 2020.

Recognised for our commitment to diversity and inclusion
Won bronze at the 2018 Australian LGBTIQ Inclusion Awards, and gained accreditation as an Athena SWAN Bronze Institution for our commitment to gender equity.

Improved learning environments for students and staff
Delivered 85 additional centrally managed active learning spaces and 2,250 student-led spaces.

Supported equity in educational access
Made 7,000 university offers to students experiencing educational disadvantage since 2016, through the ASPIRE outreach program.

Increased female representation at the executive level
Female representation at the senior leadership level (Deans and Management Board members) rose from 0% in 2015 to 39% in 2019.

Increased international student numbers
Grew international student numbers by more than 50% (to 24,853) between 2015 and 2019, with representation from 137 countries.
4. Our Strategy and its context

Universities are at the heart of the sophisticated global knowledge system shaping our future and UNSW has a key role to play. We aspire to improve lives globally, through partnerships, innovative research, transformative education and commitment to a just society.

With this context in mind, we believe the following strategic priorities have become increasingly important to address the key challenges we face:

- **Academic Excellence**
  Quality research that drives discoveries, and excellent teaching, coupled with a well-rounded and inspiring student experience. Our programs deliver the workforce-ready graduates and upskilled workers required in our modern world.

- **Innovation and Engagement**
  Enterprise, partnership and the exchange of knowledge between universities and the broader community, creating new opportunities for job creation.

- **Social Impact**
  Improving quality of life for people in Australia and around the world, through partnerships, thought leadership, engagement with decision makers, sustainable development and a commitment to equity, diversity and inclusion.

Delivering on these strategic priorities will be the focus of UNSW’s collective energies in the next five years. We will be aided in this regard by UNSW’s five strategic enablers, which reflect the focus areas for our internal efforts:

- Develop and Support Our People
- Enhance Our Profile, Outreach and Philanthropy
- Support Our Services, Systems and Processes
- Enhance Our Campuses
- Ensure Our Financial Sustainability.

The diagram on the following page illustrates the interaction of our strategic priorities, themes and enablers.

Strategic Priorities - reflect the focus we believe is required to deliver our vision.

Themes - highlight the key elements of each strategic priority.

Objectives and Measures - articulate precisely what we aim to do, and the indicators against which we will assess our performance.

Enablers

> E1 – Develop and Support Our People
> E2 – Enhance Our Profile, Outreach and Philanthropy
> E3 – Support Our Services, Systems and Processes
> E4 – Enhance Our Campuses
> E5 – Ensure Our Financial Sustainability
5. Our Vision

To improve lives globally, through innovative research, transformative education and commitment to a just society.
6. Our 2025 Strategic Priorities

A. Academic Excellence
B. Innovation and Engagement
C. Social Impact
The focus of this strategic priority remains the same, but we have updated two existing themes (Research Quality and Educational Excellence) and added a third – Student Experience. This reflects our emphasis on what makes the experience of studying at UNSW, at any level, challenging, stimulating and engaging.

2025 Vision
To deliver excellence in education and research that attracts the world’s best students and staff to develop their capabilities and contribute to society within a collaborative community.

- Theme 1 – Research Quality
- Theme 2 – Educational Excellence
- Theme 3 – Student Experience
1. UNSW Scientia Fellowships
Attracting and retaining the best and brightest people with outstanding research track records:
• to date, we have selected 116 researchers from more than 3,000 applicants
• 91% of Fellows were either appointed from, or completed their PhD at, a THE Top 100 University. 15 were from overseas and 58% were internal appointments
• we aim to have 290 Fellows by 2025, and are on track to achieve that target.

2. UNSW Strategic Hires and Retention Pathways (SHARP) program
• We have recruited 34 SHARP professors to date.
• We support high-performing UNSW researchers under the program’s retention banner.
• We aim to have 100 research leaders within the program by 2025, and are on track to reach that target.

3. UNSW Scientia PhD Scholarship Scheme
We are recruiting the research leaders of tomorrow:
• we have enrolled 303 Scientia PhD candidates to date
• an additional 90 scholarships have been allocated for 2020
• we aim to have appointed 580 PhD scholars by 2025, and are on track to achieve that target

4. Research performance
• We have achieved our best international ranking of 55th across the three main rankings in 2019: THE (71st), ARWU (94th) andQS (43rd). This is measured by the new Aggregate Ranking of Top Universities (ARTU) (see page 4).
• Research income is on the rise. We attracted $465M in eligible funding for Higher Education Research Data Collection (HERDC) in the latest round of fundraising, placing us third nationally in 2018.
• We have raised $2.3b in research income since 2015.

5. Research quality and impact
UNSW is Australia’s leader for the combination of research quality and research impact, according to the 2018 Excellence in Research for Australia (ERA) and Engagement & Impact (EI) measures.

6. Record capital investment in infrastructure
Since 2015, we have spent almost $1B on major development projects at UNSW,
including the:
• $220M Science and Engineering Building
• $183M Hilmer Building
• $104M Electrical Engineering Building (incorporating Australia’s first quantum engineering teaching laboratory)
• $290M Biological Sciences Building.

7. Six new interdisciplinary research institutes
We have invested significant amounts in six interdisciplinary research institutes, focussed on Australian Human Rights, Disability Innovation, Ageing, Cellular Genomics, Digital Grids and Materials Manufacturing.

8. UNSW3+
We introduced a new academic calendar, featuring:
• 3 x 10-week teaching terms and an optional five-week summer term
• a more flexible study program for students
• better alignment with northern-hemisphere university calendars, allowing students to more easily integrate global experiences
• the option for students to study up to three (rather than four) courses per term, so they can focus more on each course
• a schedule that allows our small yet vibrant campus to comfortably accommodate all our classes.

9. Work Integrated Learning (WIL) Central
We established this program in 2019 to enhance the governance, quality and scale of WIL at UNSW, creating work-ready graduates, and industry and community partnerships.

10. Scientia Education Investment Fund (SEIF)
UNSW has provided 44 grants since 2017, supporting school and faculty initiated projects aimed at enhancing the overall student experience and educational outcomes.

11. Education Focussed (EF) pathway
This pathway recognises academics who excel in education and supports them through the academic ranks:
• we have appointed more than 300 EFs so far
• we announced 25 promotions and 11 Higher Education Academy Fellowships in 2018
• we gave 13 promotions and eight Higher Education Academy Fellowships in 2019
• we successfully converted 30 casual or sessional academics to Education Focussed roles in 2019.

12. Scientia Education Academy
The Academy brings together a community of 40 of our top educators to build excellence in teaching practice across faculties, including through public lectures, mentoring and ideas sharing.

13. New STEM Diplomas
In 2017, UNSW launched two new Diplomas in Science and Engineering, unlocking new ways for international students from diverse backgrounds to benefit from a UNSW education experience.
Progress so far, continued

14. More UNSW students studying abroad
   • 32% of UNSW students now graduate with an overseas experience, including in the developing world. This figure puts us two years ahead of target.
   • UNSW has topped Australia for securing federal funding that supports student mobility to the Indo-Pacific region and beyond.
   • We have Associate Deans International appointed in each faculty, for the first time in UNSW history.

15. A community of students, from Australia and from around the world
   • UNSW is one of the world’s top five educators of international students.
   • In 2019, we had almost 25,000 students from over 137 countries enrolled.
   • A record number of North American Study Abroad students enrolled in 2019, due to our more flexible UNSW+ calendar.
   • 1,250 students each year are now working or studying across the developing world during their degree.
   • Exciting new programs include the Engineering short program to install renewable energy for remote communities in Vanuatu, and the Engineering and Law faculties’ summer school in Uganda.

16. Equity and Indigenous scholarships
   • We introduced a new Equity and Indigenous Scholarship program in 2018. In 2019, scholarship payments totalling $8.6 million were paid to 879 scholarship holders, which included funds from faculty and donors. This is $4.25M (371%) more than in 2017.

17. The Engineering and Design Institute (TEDI)
   • TEDI is an initiative of the PLuS Alliance, comprising UNSW, Arizona State University and King’s College London.
   • The initiative is establishing an innovative, high-quality engineering institution that specialises in creating socially aware and globally focussed engineers who have a distinctively strong design and entrepreneurship skillset.
   • This institution will open in London in 2020.

18. Inspired Learning Initiative (ILI)
   The ILI offers a five-year program, including:
   • 306 courses redesigned across nine faculties, with 39 being developed in partnership with academic and student partners
   • the Inspired Learning Summits, which in 2019 attracted 230 registrations and 220 attendees
   • innovations using mobile Virtual Reality Oculus Quest consoles, making us the first university to do so
   • more than 40 Immersive Resources including distinct virtual, augmented, mixed and diminished reality experiences, and six simulations including Playconomics, Playmed and Playtax
   • a new Graduate Diploma of Professional Legal Practice program.

19. UNSW Online
   We are seeking to increase access to world-class education globally, by:
   • expanding UNSW’s digital learning portfolio
   • developing a flexible learning model
   • introducing two new fully online postgraduate courses, which commenced in 2019 (in partnership with Keypath Education).

20. Interactive student hub
    Open since 2018, the Nucleus is developing as the main location for student service enquiries.
    The majority of Kensington-based faculties have transitioned their front-facing services into the Nucleus, where staff provide a mix of face-to-face and other support.
UNSW Canberra will continue educating Australia’s defence force leaders until at least 2039, following the signing of a new contract with the Commonwealth government in 2019.

The agreement, which comes into effect in 2021, has an initial seven-year term and performance-based provisions extending to 20 years. The contract was signed by the Chief of Joint Capabilities and announced by Minister for Defence Linda Reynolds in October 2019.

The agreement demonstrates the Commonwealth government’s confidence in our ability to deliver high quality tertiary education to trainee officers at the Australian Defence Force Academy (ADFA).

UNSW Canberra Defence also launched the UNSW Defence Research Institute, which aims to advance the capabilities of the ADF by supporting research initiatives within the University.

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**Theme 01 — Research Quality**

Our 2025 Vision is to deliver innovative research that improves lives and deepens our knowledge of the world.

**Objectives**

1. Establish UNSW as one of the top 50 research-intensive universities worldwide.
2. Further develop programs to enable UNSW researchers and a community of scholars to achieve research excellence.
3. Continue to recruit and retain the best research talent by offering distinctive programs, including our Futures, SHARP, Scientia Fellowship and Scientia Scholarship programs.
4. Develop and maintain world-class research facilities optimised for interdisciplinary and end-user engaged research.

**Measures of progress**

- Our position in the QS, ARWU and THE world university rankings, and in the national ERA.
- Our Field Weighted Citation Impact (FWCI).
- The percentage of UNSW articles in the top 1% and 10% most cited.
- The percentage of UNSW articles in Q1 journals.
- Our cumulative number of Highly Cited Researchers.
- HERDC income per full-time-equivalent academic at Level B+.
- The number of Higher Degree Research (HDR) completions.
- Academic fellowships and prizes.
Strategy in focus

Passionate teaching style a winner with students

UNSW Faculty of Engineering lecturer Dr David Kellerman (pictured) has a passionate and student-centric style of teaching that has really made a difference. His efforts are recognised through consistently high student and peer evaluation results, and industry invitations to share his practice. In 2018 he won the General category in the UNSW Awards for Teaching Excellence, and was later invited to present as a keynote speaker to a stadium audience of 25,000 at Microsoft Inspire – the tech company’s largest annual international partner-to-partner networking event.

Dr Kellerman continually seeks new and better ways to deliver engaging, personal student experiences. His style of teaching integrates video streaming, a digital class notebook, Microsoft Power BI (Business Intelligence) analytics dashboards and artificial intelligence.

UNSW has so far appointed more than 300 academics to Education Focussed roles – a strategy designed to foster and reward educational excellence.

Objectives

1. Deliver a rigorous, innovative and inclusive curriculum characterised by evidence-based pedagogies and assessments, to produce graduates equipped with the skills needed for rewarding careers in a changing world.
2. Offer diverse modes of educational delivery tailored to students’ and society’s needs. This includes face-to-face, online, work-integrated and modularised learning, professional experience and lifelong educational opportunities.
3. Build and support our community of inspiring UNSW educators, by providing professional development, technical support and clear career pathways.

Measures of progress

- Student satisfaction as reflected in institutional, national and international student feedback surveys.
- Student completion rates.
- Graduate employment rates and employer satisfaction with graduates.
- The number of new and retained Education Focussed staff.
- The percentage of students undertaking WIL and exchange opportunities.
- Enrolment and completion numbers for online courses.

Our 2025 Vision is to deliver and continually refresh the best possible curriculum, capitalising on UNSW’s tradition of discovery, innovation, entrepreneurship and digital technology, and our commitment to social justice.

Theme 02

Educational Excellence
Our 2025 Vision is to attract, admit and support a diverse pool of talented students, encouraging them to explore new ideas and establish lasting networks and friendships.

Theme 03
Student Experience

Our flexible new UNSW3+ calendar

Strategy in focus

The UNSW3+ academic calendar aligns us with other world leading universities. It commenced in February 2019, following a two-year implementation process.

The new calendar is an appealing prospect for those who value flexibility and welcome the opportunity of a unique UNSW education that fully prepares and challenges students for their future lives and careers.

We learnt important lessons during the first year of operation and are committed to ensuring a positive student experience in this period of transition. We will continue working with staff and students to refine how each of our 4,700 courses are delivered in the new configuration and further improvements, including the introduction of a flexibility week, will come into operation from 2020.

UNSW3+ was also the catalyst for a suite of student service enhancements, including a new enrolment system that enables students to better plan their degree by enrolling in a full year of courses.

Objectives

1. Establish opportunities for capable students to overcome barriers to admission and take advantage of the education we offer, irrespective of their background or personal circumstances. This enables the composition of our student body to reflect the community we seek to serve.

2. Build a UNSW community that welcomes new students; enables them to explore who they are, what they value and what they aspire to; and draws them into a deeper relationship with the University that improves their time in the classroom.

3. Create a physical and online environment that is welcoming, open and responsive to student needs and feedback. This environment should deliver an experience that captures academic, sporting, cultural and social opportunities, and has a positive focus on wellbeing and mental health.

4. Deliver academic language, learning and career support services – as well as personal, cultural and social student support services – to ensure our diverse student population is able to navigate and enjoy the UNSW experience.

Measures of progress

- Student satisfaction as reflected in institutional, national and international student feedback surveys.
- Rates of engagement in extra-curricular activities.
- The percentage of students satisfied with student support.
- Metrics for student mental health and wellbeing.
Innovation and Engagement

This is a new strategic priority that draws on elements previously covered in Social Engagement and Global Impact, including knowledge exchange and entrepreneurship. The confirmation of this strategic priority reflects our ambition to be regarded as Australia’s pre-eminent entrepreneurial university, and lays a foundation on which we can build this aspect of our reputation.

2025 Vision

To ensure that our innovation and discoveries translate to real world outcomes, and to inspire and nurture entrepreneurs to create value and solutions that have positive impacts.

> Theme 1 – Entrepreneurship
> Theme 2 – Partnerships
> Theme 3 – Knowledge Exchange
Progress so far

1. **Founders Program**
   UNSW is ranked as Australia’s leading entrepreneurial university. Our Founders program embeds entrepreneurial skill building at scale, while identifying and supporting exceptional entrepreneurs as they launch startups that have a global impact. To date:
   - the UNSW Founders Program has supported more than 980 startups and teams
   - the program has facilitated more than 22,000 interactions with participants
   - 43% of UNSW Founders startups in 2019 had a female founder, compared with the industry average of 22%

2. **Knowledge Exchange revenue and activity**
   - Knowledge Exchange revenue increase from $111M in 2015 to $200M in 2019.
   - UNSW held four Knowledge Exchange showcases in 2019, engaging with more than 500 external partners from industry and government, on the themes of Trust, Bioengineering, Defence and Clean Energy.

3. **UNSW Precincts**
   - Large-scale Health and Innovation precincts are under development with diverse multi-sector partners, to advance UNSW’s strategic and industry engagement aspirations.
   - Major precinct opportunities include:
     - the Randwick Health and Education Precinct, a $500M commitment to a uniquely integrated university-hospital campus
     - the Liverpool Innovation Precinct
     - the Aerotropolis (Western Parkland City)
     - the Defence and Security Innovation Precinct in Canberra.

4. **Torch Innovation Partnerships**
   Torch Innovation Partnerships bring together industry representatives, small to medium-sized enterprises, entrepreneurs, investors and policymakers from around the world to the UNSW campus:
   - between 2016 and 2019, more than $76M worth of contracts were signed with 71 international partners, with an additional $150M worth of contracts in the pipeline
   - UNSW has signed a five-year, $100M joint venture establishing a new research and development institute in Qingdao, China, to promote international research partnerships and accelerate commercial applications in biomedical engineering, renewable energy, and advanced manufacturing.

5. **Australian alliances**
   - UNSW is a member of the NUIW Alliance, comprising the University of Newcastle, UNSW and the University of Wollongong. Its objective is to unleash the power of collaboration and advance our state and nation by solving global challenges that impact New South Wales. The Alliance is a Foundation Partner for the Western Sydney Aerotropolis.
   - UNSW is also a founding member of SPHERE (the Sydney Partnership for Health, Education, Research and Enterprise), which aims to solve this century’s biggest health challenges and move health care into the future.

6. **Advancing partnerships to reach students across the developing world**
   Through leadership in areas such as the Global Water Institute, the Kirby Institute and the Institute for Global Development, UNSW has established new programs to teach and train staff and students in communities of great need.

7. **10-year milestone of alliance with Chinese research and education powerhouse**
   In 2019, UNSW and China’s prestigious Shanghai Jiao Tong University (SJTU) marked 10 years of partnership, which has involved joint research investment, industry engagement, student mobility and Chinese language education.

8. **PLuS Alliance**
   - This alliance is a unique partnership between three leading international universities: UNSW, Arizona State University and King’s College London.
   - Launched in 2016, the partnership enables research-led solutions to global challenges while expanding access to world-class learning.
   - Establishing The Engineering and Design Institute (TEDI) in London (opening 2020).

9. **Membership of the Australia-Africa Universities Network (AAUN)**
   UNSW is an active member of the AAUN, which seeks to build deeper understanding across a network of 22 universities.

10. **Major new international research collaborations**
    - UNSW has formed partnerships with French scientific organisations, the Centre National de la Recherche Scientifique (CNRS) and the Centre National d’Etudes Spatiales (CNES), to bolster cooperation on renewable energy innovation and environmental research.
    - UNSW is collaborating with CHINT and LONGi Solar on the next generation of advanced hydrogenation solar cell technologies, and with Goldwind, a world-leading wind turbine technology and energy solutions provider.
    - We have established a trilateral partnership with Springer Nature and the Chinese Academy of Sciences to lead thought on key issues confronting the Chinese and Australian economies.
Our 2025 Vision is to embed an entrepreneurial ethos in our students, staff and alumni, to build a creative and resourceful generation of forward-thinking, wealth-creating, environmentally conscious and socially engaged individuals.

Objectives
1. Expand and deepen the reach of UNSW entrepreneurial programs so that all students, staff and alumni across faculties and disciplines have access to world-class entrepreneurial skill-building experiences.
2. Embed entrepreneurship in UNSW’s research and teaching culture so we are recognised as a global leader in entrepreneurship.
3. Harness UNSW’s research strengths and the entrepreneurial talent of our people to launch new ventures that deliver economic, environmental and social benefit, and address the world’s most pressing problems.

Measures of progress
- The number of digital badges issued for Founders Program participation.
- The number of students, staff and alumni participating in the UNSW Founders Program.
- The number and value of startups supported by UNSW.

Strategy in focus
Innovative UNSW startups lead by example

> As Australia’s leading entrepreneurial university*, UNSW is committed to developing successful entrepreneurs, assisting them from initial exploration to execution and expansion of their businesses. Our portfolio promotes discovery, innovation, impact, education and thought leadership through programs such as UNSW Founders and New Wave – our first female entrepreneurship program. More than 200 startups a year are born out of UNSW programs.

One of our more successful education technology startups is InsideSherpa – co-founded in 2017 by Pasha Rayan (B.Com UNSW) and Thomas Brunskill. The company creates virtual internship programs for major corporates. Available to any student regardless of background or location, InsideSherpa’s online work experience courses help students to upskill on tasks directly relevant to employers.

InsideSherpa now has staff in Sydney, San Francisco, New York and London, and is already turning over more than $1M a year (growing revenue by 25% month-on-month). Since InsideSherpa launched its first program in December 2017, more than 90,000 students have enrolled in the courses.

* Startup Muster survey 2018

Theme 01
Entrepreneurship
Strategy in focus
Precinct partnerships deliver world-class higher education

Since 2015, UNSW has partnered in several large-scale Health and Innovation Precinct projects aimed at advancing our strategic and industry engagement aspirations. These projects include our Health and Education Precinct in Randwick and our world-class higher education and research presence in Western Sydney.

An Australian first, this ‘Multiversity’ is the brainchild of the NUW Alliance (a collaboration between the University of Newcastle, UNSW and the University of Wollongong) and Western Sydney University. It will specialise in STEMM and will become part of the Aerotropolis precinct at Badgerys Creek in Western Sydney.

By leveraging the expertise of the four institutions, future students, employees and the wider community will have unparalleled access to innovative teaching and research.

Objectives
1. Build strategic partnerships in Australia, the Asia-Pacific region and across the world to expand our global impact, address contemporary challenges and take advantage of new opportunities in research and education.
2. Leverage our partnerships to advance education offerings, including through the delivery of online and short courses.
3. Foster and capitalise on the development and operation of innovation precincts through partnerships with industry and government.

Measures of progress
- The scale and number of partners engaged in our major precinct and education initiatives.
- Contract and collaborative research income.
- The number of research papers co-published with external partners.
- Knowledge Exchange income from new educational offerings.

Our 2025 Vision is to deliver value to the community by fostering collaboration between our students, staff, alumni, industry representatives, organisations, governments and other leading universities.

Theme 02
Partnerships

Innovation and Engagement
Strategic Priority
Our 2025 Vision is to engage with government, industry and the community to enable the translation and impact of our research to advance social progress and sustainable economic prosperity.

**Objectives**

1. Translate the quality and impact of our knowledge exchange into economic, environmental and social benefit for NSW, Australia and globally.
2. Be a partner of choice for government, industry and non-government organisations.
3. Maintain UNSW’s leading position in impact and engagement for Australia and the world.

**Measures of progress**

- Revenue for the end users of our research.
- Repeat partner engagement.
- The percentage of UNSW staff engaged in Knowledge Exchange.
- The number, scale and origin of Knowledge Exchange partners engaged.

**Strategy in focus**

Knowledge Exchange revenue up almost 80%

* UNSW has invested more than $40M to support research staff in the business of Knowledge Exchange. These resources help staff engage with business, industry and government. Our support will also aid them in seeking opportunities and understanding users’ needs in priority industry sectors.

Examples of success in this area include:

- UNSW was awarded one of only five NSW State Government Physical Sciences Fund grants valued at over $700,000. Our SMaRT Centre will use its microrecycling science to develop viable solutions to reform waste materials into value-added products for use in the built environment.
- UNSW is partnering with Flame Security International in three successive CRC Project grants each valued at $3M in Commonwealth funding to develop fire resistant and novel building materials.
- the Social Research Policy Centre is undertaking an evaluation of the Australian government’s child care package for the Department of Education and Training, valued at over $1M.
- an investigator initiated clinical trial in new stem cell technologies, valued at over $2M, is being undertaken with a major global pharmaceutical company.
Social Impact

This is a new strategic priority that draws on elements previously covered in Social Engagement and Global Impact, namely thought leadership, equity, diversity and inclusion. A new theme is UNSW’s contribution to Sustainable Development. We have confirmed our commitment to this theme because, as an organisation with a genuinely global reach, we appreciate the importance of supporting peace and prosperity for people and the planet.

2025 Vision

To shape and progress a just society by mobilising our community’s expertise to lead debate, sustainably address global challenges, and foster equity, diversity and inclusion.

- Theme 1 – Equity, Diversity and Inclusion
- Theme 2 – Thought Leadership
- Theme 3 – Sustainable Development

Biotechnologist Mike Manefield and his team are using bacteria bred in beer kegs to break down carcinogenic contaminants in aquifers. The method, which has been commercialised, is cleaner and more affordable than usual energy-intensive water treatment options.
Progress so far

1. Major gender shift in UNSW senior leadership
   - UNSW has increased female representation at the senior leadership level (Deans and Management Board members) from 0% in 2015 to 39% in 2019.
   - As at July 2019, the proportion of female professional staff at level 10+ was 52.8%, and 46.3% at level 11+.
   - The proportion of Level D and E staff who are women increased from 27.5% in 2015 to 31.2% in 2019 – positive progress towards our target of 40% by 2025.
   - We received an Athena SWAN Bronze Institution Award from Science in Australia Gender Equity (SAGE).
   - We reached Bronze status on the Australian Workplace Equality Index (AWEI).

2. ASPIRE outreach
   - In 2018, the ASPIRE program engaged with an estimated 7,000 students from 54 partner schools in metropolitan Sydney and regional NSW.
   - Between 2015 and 2018, UNSW offers increased by 92% for students from metropolitan ASPIRE schools (from 473 to 907 offers), compared with a 31% increase for comparable non-ASPIRE partner schools (from 1,803 to 2,364 offers).

3. Disability Inclusion Action Plan (DIAP) 2018-20
   - Our DIAP launched in 2018, outlines a framework for providing equal access across UNSW for people with disability, allowing staff and students to reach their highest potential. Complementing this plan is the new UNSW Disability Innovation Institute – a world-first initiative conducting interdisciplinary research in collaboration with people with disability to seek innovative solutions to global problems, and leading inclusive approaches to education for UNSW staff and students.

4. UNSW Gateway Scheme
   - UNSW Gateway was established in 2018:
     - the Scheme provides access to UNSW for students from more than 300 identified high schools in NSW
     - UNSW’s pathway programs consider that ATAR scores alone are not adequate indicators of a student’s ability to succeed at university
     - gateway has increased enrolments of students from low socioeconomic (SES) backgrounds. Between 2015 and 2018, UNSW increased its low SES access rate from 8.6% to 10.3%
     - the Scheme takes into account the impact of educational disadvantage, along with a student’s ATAR
     - Domestic undergraduate students from Gateway schools commencing in Semester 1 (or Term 1) increased from 450 students (6.9% of commencing domestic undergraduate students) in 2015 to 563 students (8.7%) in 2019.

5. Indigenous Strategy and the Pro Vice-Chancellor, Indigenous
   - In 2017, Law Professor Megan Davis was appointed UNSW’s first Pro Vice-Chancellor, Indigenous. She is an outstanding scholar and leader, who has played leading roles in the Referendum Council and in writing the Uluru Statement from the Heart.
   - In 2018, UNSW launched a new Indigenous strategy. The strategy focuses on three pillars, emphasising how UNSW can celebrate the themes of Culture and Country, Give Back, and Grow Our Own.
   - The Indigenous Research Institute is being established to provide research, policy development and investment in Indigenous leaders, to achieve the structural reforms called for in the Uluru Statement: Voice, Treaty and Truth.
Progress so far, continued

6. Diversity Champions program
The five diversity champions (gender, LGBTIQ+, cultural diversity, disability and flexible work) encourage students and staff to engage with current social justice challenges, be part of change, and help UNSW become an international exemplar of social justice and inclusion.

7. Grand Challenges and Thought Leadership
UNSW is confronting the greatest issues facing humanity by leading research, policy and public conversations that can change the world.
- We have examined seven Grand Challenges since 2016: Climate Change, Refugees and Migrants, Inequality, Living with 21st Century Technology, Rapid Urbanisation and Trust. Thriving in the Anthropocene will commence in 2020.
- Since 2016, there have been 190 Grand Challenges activities, events and projects, and 14,000 registrations from these.
- Grand Challenges have informed policy, in the form of 10 papers on energy transition, climate justice, implementing a carbon dividend, vertical job-sharing and rural education policy.

9. Academic leaders appointed to support our partnership development work
We have appointed six academic leaders to progress capacity-building partnerships in the Pacific, the Mekong Region and Africa, with strong support from faculty-based champions.

10. Seed funding for nine partnership projects across the Asia-Pacific region
UNSW has supported nine catalytic projects, including the development of clean geothermal power and the provision of renewable energy sources in Fiji; and greater research into land conflict issues in Northern Uganda.

11. Partnering with India on sustainability
UNSW launched an ambitious partnership with India’s The Energy and Resources Institute (TERI) to focus on a flagship Green Integrated Habitat Assessment (GRIHA), engaging with industry and government end users on topics such as smart cities, urban planning, renewable energy and health.

12. Institute for Global Development (IGD)
Launched in 2016, the IGD aims to positively impact the lives of disadvantaged people and their communities by building research and education partnerships in development contexts, supporting the co-creation of relevant knowledge, and translating evidence into impact.

13. Outbound experiences for UNSW students in Uganda
In 2016, we established a new long-term relationship between UNSW, Gulu University and Makerere University in Uganda:
- relationships with emerging universities in Africa have provided opportunities for more than 40 UNSW students from Arts & Social Sciences, Medicine and Engineering to study in Uganda
- Ugandan partner university staff and students – from the fields of agriculture, medicine, optometry and professional services – visit Australia or access UNSW courses online.

14. Diplomacy training program in Fiji
Building on a strong track record in countries such as Myanmar, the UNSW-affiliated Diplomacy Training Program delivered a capacity-building program on business, human rights and the United Nations Sustainable Development Goals in Suva, Fiji in 2018 and early 2019.

15. The Yuwaya Ngarra-li partnership, Walgett, NSW
The Dharriwaa Elders Group and UNSW are working in partnership to improve the wellbeing, social, built and physical environment, and life pathways of Aboriginal people in Walgett by:
- collaborating on evidence-based programs, research projects and capacity building
- establishing youth justice, water and energy initiatives, drawing on leads from UNSW faculties.

16. The Gonski Institute for Education (GIE)
Launched in 2017, the GIE is a new interdisciplinary institute focussing on educational access and excellence. Named in honour of UNSW Chancellor, David Gonski AC, the GIE brings together scholars, policymakers and practitioners to conduct research on improving academic and wellbeing outcomes – particularly for disadvantaged students and those who live in rural and remote Australia.
Strategy in focus
Bringing our Indigenous Strategy to life

In October 2018, UNSW’s Indigenous Strategy was launched. The inaugural strategy includes an Indigenous workforce and education plan, which focusses on developing research excellence and growing Aboriginal and Torres Strait Islander researchers and leaders who will make an impact within their communities, nationally and globally. It also aims to encourage all UNSW students and staff to use their experience at UNSW to give back to communities.

The Strategy builds on UNSW’s strong tradition of innovation in Indigenous education; in the 1980s we established one of NSW’s first university student centres. This strong tradition includes establishing the Nura Gili Centre for Indigenous Programs in 2004, which through pioneering work has led the way for Indigenous student recruitment and retention.

Achievements of the Indigenous Strategy to date include:

- increasing the number of Indigenous graduates through the Indigenous Law Centre, UNSW Law and Nura Gili. In 2019, UNSW Law celebrated its 100th Indigenous graduate
- appointing three Indigenous Strategy ambassadors, one for each of the strategy pillars of Culture and Country, Grow Your Own, and Give Back
- introducing the Annual NAIDOC AFTER DARK light show
- developing truth telling and history education videos for students and faculty members
- naming (for the first time) a UNSW building after an Aboriginal person – distinguished La Perouse artist Esme Timbery
- supporting and growing a cohort of Indigenous researchers in the top 10% of their fields
- having eight Indigenous Scientia Fellows across several faculties, with the target of 20 by 2025
- improved communications to assist with student outreach and recruitment, promote Indigenous research and help communicate staff and student achievements.

The Indigenous Strategy is being led by Pro-Vice-Chancellor, Indigenous, Professor Megan Davis, who in October 2018 won top honours in The Australian Financial Review/Qantas 100 Women of Influence Awards.

Izak Rigney-Sebastian (left) and Myles Jerrard are from one of UNSW’s Nura Gili recruitment programs: the Indigenous preparatory program. This program runs for three weeks from late November, and is open to prospective Indigenous students who wish to explore and apply for entry into undergraduate degree programs offered at UNSW in the areas of Business, Education, Law, Medicine, Social Work, Science and Engineering. It is specifically targeted to help Indigenous students from disadvantaged schools access university, and includes free on-site accommodation in one of UNSW’s residential colleges.
Our 2025 Vision is to be recognised as an international exemplar in equity, diversity and inclusion. Our success should be built on the diversity and cultural richness of our communities, ensuring our students and staff achieve their full potential regardless of their background.

Theme 01
Equity, Diversity and Inclusion

Objectives
1. Enhance the equity, diversity and inclusion culture at UNSW.
2. Ensure that UNSW staff and students play a leading role in debate, policy and practice relating to diversity and inclusion issues, including through partnerships with a wide range of universities, government entities, corporates and NGOs.
3. Develop student access and support activities that position UNSW as a leader, ensuring we nurture students of high potential regardless of their background.
4. Ensure equity in staff recruitment, development, retention and promotion, particularly ensuring no disadvantage on the basis of gender, cultural background, disability or Indigenous origin.

Measures of progress
- Gender balance and cultural diversity in UNSW roles at all grades and across all disciplines.
- The proportion of Indigenous staff.
- The number of participants in outreach programs and the proportion who transition to higher education.
- Graduation rates for Indigenous students.
- Graduation rates for students from low socioeconomic backgrounds.
- Domestic student demographics compared to NSW demographics.
- Measures of campus accessibility and inclusion for staff, students and visitors with disability.

ASPIRE educational outreach program reaches more than 70 schools

UNSW’s Access and Equity (Students) program – under the Equity Diversity and Inclusion (EDI) portfolio – leads pre-entry access and transition initiatives that aim to increase access for students who are traditionally under-represented at UNSW and in higher education more broadly.

The long-established ASPIRE program has been engaging with diverse communities since 2010 and now reaches more than 70 schools in NSW.

Through its research, the Access and Equity (Students) program continues to make innovative, sector-wide contributions to new practice and research, leveraging partnerships and institutional knowledge to improve educational outcomes for under-represented students.
Our 2025 Vision is to lead public debate based on evidence and critical thought, and promote informed discussion and policy formulation on the most pressing issues facing humanity.

Objectives
1. Be a primary point of reference for leaders and policymakers by driving debate on the highest priority public and social policy issues, and providing incisive, expert, creative advice that elevates evidence and critical thinking.
2. Provide forums for robust civil debate and discussion that bring together decision-makers and welcome broad public audiences.
3. Optimise the impact of UNSW thought leadership events.

Measures of progress
• Demonstrable moments of impact, as judged by the number of research, policy and practice publications, and their reach.
• Engagement by the general public with thought leadership activities.
• The number of times UNSW appears in media.

Theme 02
—
Thought Leadership

UNSW leads discussions on the challenges of our time, translating the discoveries of our researchers into positive social change. Our Grand Challenges program aims to identify, explore and address the most important issues facing or likely to face humanity.

Each challenge engages scholars, policymakers and the public, through a series of critical discussions, debates, events and activities. Topics each year have been wide ranging and have included refugees and migrants, inequality, climate change and trust.
**Strategy in focus**

IGD develops local capacity in communities of greatest need

> UNSW is committed to shaping a more just society through our teaching, research and our collaborations, both in Australia and overseas.

Hundreds of staff, students, alumni and UNSW leaders are already actively engaged in work related to the UN SDGs. They provided the inspiration for establishing the UNSW Institute for Global Development (IGD) in 2016, which seeks to further develop local capacity in communities of greatest need.

The IGD has since invested in more than 35 projects from almost every UNSW faculty; supported student placements and experience with communities in developing countries; engaged with key research networks; and advocated for sustainable development across UNSW.

**Objectives**

1. Partner with disadvantaged and marginalised communities in Australia and internationally, so our research, education and practical initiatives can most effectively address development challenges and inequalities.

2. Reduce our environmental footprint by using natural resources more efficiently, reducing waste and ensuring investments are consistent with the United Nations Sustainable Development Goals (UN SDGs).

3. Increase student access to opportunities that encourage them to become global citizens who value social responsibility and service to society.

**Measures of progress**

- The number, reach and impact of programs focussed on national and international sustainable development, initiated and maintained by UNSW.
- The number and impact of alliance partnerships focussed on sustainable development.
- External funding secured for programs in Australia and overseas.
- The number of partnerships with Indigenous communities.
- The number of students taking up international development opportunities.
- Ranking in the Times Higher Education Impact Rankings.

**Theme 03**

_—__Sustainable Development_

Our 2025 Vision is to tackle real-world problems through partnerships that bring together our students, staff, alumni and the community, aligning our efforts with UNSW’s expertise and research strengths, Australia’s aspirations and the United Nations Sustainable Development Goals.

Student Elizabeth Londono Gomez (left) facilitates a discussion during a collaborative Pacific-region symposium in Nadi, Fiji, to develop environmentally friendly infrastructure and housing that may help reduce poverty.

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**Strategy in focus**

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Five new enablers will help us deliver our strategic priorities. They draw on our previous enablers and include additional activities that require attention. Most importantly, a key focus now and over the next five years will be on ensuring our services, systems and processes are optimised to help our students and staff achieve their goals, with less administration. Feedback during the consultation process was clear on this point, and is reflected in this document.

2025 Vision
To enable delivery of UNSW’s strategic vision by investing in and harnessing the potential of our people, services, systems and places, underpinned by a service-oriented culture.

> Enabler 1 – Develop and Support Our People
> Enabler 2 – Enhance Our Profile, Outreach and Philanthropy
> Enabler 3 – Support Our Services, Systems and Processes
> Enabler 4 – Enhance Our Campuses
> Enabler 5 – Ensure Our Financial Sustainability
Strategic Enablers

Progress so far

1. Career pathways
   • We established an Education Focussed career pathway.
   • The Career Collaborator digital mentoring platform enables more than 400 staff from UNSW, affiliated institutes and the PLUS Alliance to make global and local mentoring connections.
   • Our Career Planning Series offers face-to-face guidance to help staff explore career interests, opportunities and goals. More than 200 staff have engaged to date.
   • We put in place new criteria and guidelines for academic promotions, valuing diverse contributions to research, education, engagement and leadership.
   • We introduced the Staff Tuition Fee subsidy, so eligible UNSW staff and affiliates can receive a 40% subsidy when they take UNSW courses.

2. Values in Action: UNSW behaviours
   Developed by UNSW staff, our Values in Action encourage the UNSW community to work together to support a positive environment – based on respect, diversity, excellence, collaboration and innovation. Annual President’s Awards have also been introduced to recognise UNSW staff.

3. Developing talented staff and potential leaders
   • We established the Onion and Canna programs, aimed at high performing current and future senior leaders at UNSW.
   • We established the Leadership Excellence and Development (LEAD) program, aimed at uplifting leadership capability across UNSW.

4. Growth in philanthropic funding
   In the field of new philanthropic funds raised since 2015, we collected $240.6M from 15,905 unique donors. Funding highlights include:
   - Judith Neilson’s $6M gift to support a new Chair of Contemporary Art
   - an anonymous $5M bequest to support research in Alternative Dispute Resolution in the Faculty of Law
   - an anonymous $4M gift to support the UNSW Energy Institute
   - Singapore Advisory Council member, Dr Fong Fui Wong, donating $1.5M ($1M for an entrepreneurship accelerator fund and $500,000 for the Roundhouse)
   - the UNSW Impact Appeals, which have generated over $4.7M from more than 9,000 donors since 2009
   - more than $1.8M, generously given by UNSW staff since 2015.

5. Sustainable Domestic and International Alumni Network and Engagement Program
   • $4,000 alumni and partners have engaged with UNSW since 2016, a 16% annual increase.
   • UNSW now has contact details for 87% of its 300,000 alumni worldwide.
   • New activities included our 70th Anniversary Celebration; the 360 Impact event for our donors; our Alumni Connect digital mentoring program; the University-wide Lean@Lunch series; Alumni Summits (in San Francisco, Hong Kong and Shanghai); the UNSW Alumni Facebook group, and WeChat in China; expanding alumni to include student mentor programs across faculties; and piloting a massive open online course for alumni on ‘Designing the Future of Work’.

6. Dedicated and empowered volunteer leadership
   • To ensure our overseas volunteers better understand their role in leveraging international relationships to achieve UNSW goals, we have engaged with:
     - our Foundation Boards in Hong Kong, the UK and the US
     - our advisory council in Singapore
     - active volunteer groups and committees in Indonesia, Hong Kong, Singapore and Malaysia
     - emerging committees in New York, Shanghai and Beijing.
   • We established the UNSW Campaign Cabinet, and committees made up of high-profile volunteers.

7. Revenue highlights since 2015
   • Increased research revenue from $484M in 2015 to $550M in 2017 (including block grants and HERDC income).
   • Increased Knowledge Exchange revenue from $110M in 2015 to $200M in 2019.
   • Increased teaching revenue through international student load growth, from $559M in 2016 to $808M in 2018.

8. University Portfolio Office (UPO)
   The UPO is now an embedded function within UNSW’s operations, overseeing approval and tracking of all 2025 Strategy investments.

9. A single enterprise-wide financial planning and reporting system
   UNSW is working to improve processes and systems to ensure they deliver insightful, accurate and timely financial planning, forecasting and reporting to support decision making.

10. Government-led projects
    • We successfully advocated for the NSW government to deliver new light rail lines to the western and eastern ends of the Kensington campus.
    • UNSW has been a strategic partner in helping to secure more than $1B in investments from the NSW and federal governments, in support of the Randwick and Liverpool Health and Education precincts.
Progress so far, continued

11. Building projects
   - Roundhouse (2018): Completed renovations, including new engineering services, energy-efficient exterior lighting and an interior refurbishment.
   - UNSW Bookshop (2018): Completed renovations, including a new café with indoor and outdoor seating space, a reading room and a central room for events.
   - The Nucleus (2018): Created a new and contemporary venue for staff, offering the best in hospitality services.
   - Teaching precinct refurbishments (2019): Upgraded the Quadrangle and Business School facilities.
   - Science and Engineering Building (2019): Added 10 levels, with 24,500 sqm of state-of-the-art teaching and research space, sharing facilities with the adjacent Hilmer Building.
   - Bio Science Building Stage 2 (2019): This refurbishment includes research and teaching laboratories and a new café.
   - The Lounge (2019): Constructed an interactive student hub with self-service kiosks and virtual queueing systems.

12. Sustainability projects
   - Introduced the new Environmental Sustainability Plan (2019–21), replacing the 2016–18 Environmental Management Plan.
   - Signed a 15-year solar power purchase agreement to have 100% of UNSW’s electricity supplied by solar photovoltaic energy.
   - Installed a Tesla battery, powered by a 112-kilowatt rooftop solar system and connected to the Old Main Building’s electricity system.
   - Participated in the Australian Campuses Towards Sustainability (ACTS) Green Impact program. In 2019, 200 UNSW staff and students formed 36 teams that completed more than 700 green actions across the campus to ensure we are more sustainable in the way we travel, dispose of waste and minimise carbon emissions.

13. IT enhancements
   - Transferred all UNSW data centre operations to the (off-campus) NSW Government Data Centre.
   - Implemented new storage solutions to improve the performance of core IT systems.
   - Adopted a new cyber strategy and roadmap, supporting the modernisation of the University’s cyber capabilities and defences.
   - Released a new Academic Curriculum Information Services (ACIS) Handbook, integrated with the Academic Information Management System (AIMS) and Student Information Management System (SIMS).
   - Developed the UNSW Technology Strategy 2020, which will guide and align UNSW’s technology investment to ensure we are able to deliver on the goals of the 2025 Strategy.
   - Implemented cloud hosting (via Amazon Web Services and Azure) for student-facing applications.
Objectives

1. Promote UNSW as a world-leading top 50 research and teaching intensive university, by embedding a contemporary digital marketing platform; maintaining the quality and reach of UNSW’s communications; and encouraging the exchange of ideas.

2. Attract a diverse pool of the world’s best students to study at UNSW, and facilitate communications that provide the information they need.

3. Create an alumni and partner community that engages with and supports the University, establishes a network of peers, and generates value for itself and the University.

4. Garner philanthropic resources to support the vision and mission of UNSW.

Measures of progress

- UNSW’s ‘share of voice’ compared with competitor universities.
- The strength of UNSW’s digital communications, as ranked by Edurank.
- Attendance at UNSW’s strategic event program, and attendee satisfaction.
- Improvement in the academic reputation component of major rankings.
- Philanthropic income received.
- Retention of existing donors and acquisition of new ones.
- The number of alumni and partners attending alumni events, participating in UNSW programs, and taking advantage of alumni benefits made available by the University.
Enabler 03
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Support Our Services, Systems and Processes

Objectives

1. Ensure providers and users of professional services collaborate on the design and delivery of those services, to leverage our existing capabilities and strengths, strive for continuous improvement and emphasise a strong service ethos.

2. Ensure our students, staff and stakeholders are supported by efficient and cost-effective services and processes that minimise administrative overheads and accommodate scalable activity.

3. Ensure our technology infrastructure and systems support students, staff and stakeholders to achieve their goals. This means implementing systems that are secure, leverage contemporary opportunities for automation, reduce duplication, and are simple and user-friendly.

Measures of progress

- Unifo rum data metrics for service effectiveness and people activity benchmarking.
- Staff and student engagement survey results.
- Delivery of the UNSW Technology Strategy.

Our 2025 Vision is to provide efficient and effective professional services to the UNSW community.
Our 2025 Vision is to continuously assess the University’s long-term financial future, exercise financial discipline, and ensure we prioritise resources to deliver core operational activity and key strategic initiatives.

**Enabler 04**

**Enhance Our Campuses**

**Objectives**

1. Increase the availability and use of research, learning, professional and social spaces at our campuses. This can be achieved through contemporary design and practices, and investment in new and refreshed assets.
2. Prioritise creating open, safe, stimulating and enjoyable experiences for all who visit our campuses.
3. Position our campuses and the activities they support as leaders in sustainability practices. We can do this by minimising our environmental footprint and improving resource efficiency.
4. Create a modern campus that is resilient to environmental changes such as heatwaves and storms and can support local communities during times of emergency response to climate extremes.

**Measures of progress**

- Student and staff satisfaction with our physical environments.
- Maintain a planned space utilisation buffer of at least 5% at all times.
- Our progress against our Environmental Sustainability Plan.

**Enabler 05**

**Ensure Our Financial Sustainability**

**Objectives**

1. Mitigate adverse risks and optimise opportunities.
2. Maximise the value gained from the University’s existing resources, and pursue revenue diversification opportunities.
3. Be known as a sector leader in responsible investment management.
4. Facilitate informed and objective decision making.

**Measures of progress**

- An underlying surplus (as a percentage of operating revenue) targeting >5% on average in each three year period.
- An operating cash flow coverage ratio targeting >1.0 on average in each three-year period.
- Achieving credit rating metrics.
- Generating sufficient cash annually so that funds available for prioritisation exceed 25% of annual underlying revenue, on average over a rolling three-year timeframe.
- The UNSW Future Fund reaching $500M by 2025.